

# Partnership Building Declaration

We declare that we will focus our efforts on the following points in order to build new partnerships by promoting collaboration and mutual prosperity with our supply chain business partners and other value-creating businesses.

## 1. **Mutual prosperity throughout the supply chain and new collaboration beyond boundaries such as scale and affiliations**

We will work to add value to the supply chain as a whole by encouraging our direct business partners to work with their counterparts further up the supply chain. We will also pursue relationships of mutual prosperity with our business partners through collaboration that transcends existing business relationships and differences in corporate size, etc.

(Individual Points)

- We promote e-commerce and help our business partners improve their operational efficiency.

## 2. **Compliance with Promotion Standards**

We will comply with desirable business practices between large procuring enterprises and subcontractors (Promotion Standards Based on the Act on the Promotion of Subcontracting Small and Medium-sized Enterprises), and actively work to correct business and commercial practices that hinder the building of partnerships with business partners.

### **(1)Pricing Methods**

We do not make unreasonable cost reduction requests. If a subcontractor requests consultation in the course of determining transaction prices, we will respond to their request and hold sufficient discussions to include proper benefits for the subcontractor, such as taking into account the impact of increased labor costs. In concluding contracts, including the determination of the transaction prices, the large procuring enterprise shall clearly indicate and deliver the terms and conditions of the contract, in writing or by other means.

### **(2)Bills and other payment terms**

We pay subcontractor fees in cash. We never pay using bills.

### **(3)Intellectually property and expertise**

We will conduct transactions based on the guidelines and contract templates for intellectual property transactions, and will not seek to conclude unilateral non-disclosure agreements, disclose expertise, or transfer intellectual property rights free of charge by taking advantage of our position in the transaction.

### **(4)Strains caused by reforms in work styles, etc.**

To ensure that suppliers are also able to respond to changes in work styles, we do not place orders with subcontractors for short delivery times or change specifications at short notice without bearing appropriate costs. In the event of a natural disaster, etc., we will not impose a one-sided burden on subcontractors in terms of business transactions, and when business resumes, etc., and we will give consideration to the continuation of business relationships, etc., as far as possible.

### **3. Other Matters**

Based on our corporate philosophy, we pursue the happiness of our partner companies, and aim to grow together with them.

November 11, 2022

RAIZNEXT Corporation

Representative Director, President Teruhiko Mouri